

Pronto Xi Rep Commissions Set Up & Processing

IN BRIEF

Delivery: Instructor Led

Duration: ½ day

Class size: 10 Students Max.

Cost: \$350.00 per person + GST

Inclusions: Certified instructor, comprehensive course manual, individual computer access and refreshments.

Prerequisites: Attendees should have completed a PRONTO Overview session and be familiar with the general functionality available within PRONTO. Additionally attendees should understand the PRONTO sales cycle and sale rep commission structures.

Products Covered:
Pronto-Xi

Course Description

Attendees will be able to design, maintain and administer a sales representative commission tracking system.

Included in the course are demonstrations and hands-on exercises designed to help users achieve competency in the application.

Audience

This course will benefit Sales Management staff.

Topics Covered

- Designing the Rep Commission System
 - System Flags
 - Creating a new rep
- Sales Budgets
 - Entering budgets
 - Spread Factors
 - Retrieving Information
- Load Commission File
 - Clearing File
 - Loading File
 - Maintaining File
 - Processing Commissions
- Reports
 - Preparation & retrieval of data

Other Workshops Available:

- Accounts Receivable
- Customised Pricing
- End of Year
- Fixed Assets
- General Ledger
- Inventory
- Local Purchasing
- ODBC
- Payroll
- Roles & Securities
- Sales Order Processing
- Spreadsheet Financial Reporting
- SQL
- Warehouse and more....

